

EMEA NFR Program 2020

As of Q3'20 / 03-AUG-2020. Valid until notification of Fortinet



Hardware - Virtual Appliance – Software –Licence – Module - VDOM Price List Category A,B,F	NFR eligibility
FortiGate / FortiWiFi	YES
FortiHypervisor	no
Module for FG-7000 Series	YES
FortiVoice, FortiVoice Enterprise, FortiVoice Gateways	YES
FortiAP, -C, -U, -S series	YES
	no res
FortiPlanner Wireless AP deployment FortiWLC / FortiWLM	YES
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Formerly Meru Products FortiSwitch	no YES
FortiSwitch Advanced Features License	no
FortiManager State Laboratory Control of the Contro	YES
FortiAnalyzer, FortiAnalyzer-Big Data	YES
FortiMail	YES
FortiDB	YES
FortiWeb	YES
FortiCarrier	YES
FortiScan	YES
FortiCache	YES
FortiBalancer	YES
FortiADC	YES
FortiADC Manager	no
FortiToken, FortiTokenMobile, FortiToken-Cloud	no
FortiAuthenticator	YES
FortiDNS	YES
FortiDDoS	YES
FortiExtender	YES
FortiSandbox	YES
Sandbox Module	no
Ascenlink	YES
FortiWAN	YES
FortiWAN-VM, FortiWAN-Manager	no
FortiRecorder / FortiRecorder 3rd party Camera License	no
Virtual Appliances	YES
VM Licence Available for FortiGate - FortiManager - FortiAuthenticator – FortiProxy - FortiScan - FortiRecorder	YES
Azure and AWS SKUs for FAZ, FG, FMG, FML and FWB	no
FortiGate-VMX	no
VM License FortiPrivateCloud	no
FortiSMS Licence	no
FortiCarrier Upgrade Licence	no
Modules	no
VDOM, ADOM	no
FortiCamera	YES
FortiTester	YES
FortiCore	YES
FortiSIEM	no
FortiProxy	YES
FortiNAC	no
FortiFone	YES
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FortiCare Support	NFR eligibility
Price List Category C	NFK eligibility
FortiCare Support	no
Threat, UTM, Enterprise, 360 Protection	no
FortiConverter service for FortiGate	no
Premium RMA and Secure RMA	no
FortiCloud FAP Advanced Management License	no
FortiMail Cloud – Gateway / Server	no
FortiManager - Add-On Licenses: Secure DNS Server	no
FortiAnalyzer - Add-On Licenses: Management	no
FortiCache Central Manager License	no
FortiDDoS Cloud Monitoring	no
FortiADC – Standard bundle, Advanced bundle	no
FortiSIEM Support	no
FortiToken-Cloud	no
FortiCare 360 Contract	no

FortiGuard Security Protection Subscription Price List Category E	NFR eligibility
	NFK eligibility
FortiGuard services on FortiGate	no
FortiClient	no
FortiCloud Management, Analysis and 1 Year Log Retention	no
FortiGuard services on FortiADC	no
FortiSandbox Cloud Service on FortiADC	no
FortDB Security Service	no
FortiWeb Security Service, FortiWeb Cloud	no
FMG Fortinet Developer Network	no
FortiCloud, FortiCASB, FortiDeploy	no
FortiDirector Global Load Balancer	no
FortiDirector Monitoring Service	no
FortiConverter	no

General Not for Resale (NFR) Policy

- Only FortiGate demo units come complete with both Fortinet's 24x7 FortiCare (support and maintenance) and FortiGuard (Enterprise Protection subscription services) for one (1) year at the time of shipment. VM software products do not have any services included. Other HW products have at least FortiCare
- After the initial one (1) year of services, extensions for any services must be purchased. Orders for extensions may be placed through regular distribution channels or your local Fortinet sales office.
 - = No NFR on FortiCare / FortiGuard (see table)
 - No NFR conditions for services extension.
 No NFR on multi-year Bundle.
- All units purchased under the Demo program may be resold by the FortiPartner twelve (12) months after the original ship date. Upon the resale of any Demo unit, FortiPartner must notify the Fortinet Customer Service team in his region.
- At the time of resale, no free services shall be provided with the unit. Support, maintenance, and subscription services must be purchased as renewals by the purchaser of the resold unit.
- Upon sale of a Demo unit, the FortiPartner will be credited towards its allocated quantities

Unless otherwise specified in a duly authorized and signed agreement between Fortinet and FortiPartner, the following quantity restrictions shall apply:

- FG-20 Series through FG-110 Series
 -> 10 units/Partner every 12 months (cal. year).
- FG-200 Series through FG-5000 Series
 -> 5 units/Partner every 12 months (cal. year).
- Non FortiGate Products
 - -> 10 units/Partner every 12 months (cal. year).
- VM software products can also be purchased under the demo program, but a la carte Forticare / Fortiguard contracts must also be purchased using your applicable demo discount at time of order.
- MSSP core infrastructure and/or revenue product orders do not qualify.

Fortinet reserves the right to amend, modify, suspend, cancel or terminate this program at any time without notice.

Source: Fortinet Worldwide Demo Program Policy